

INSURING THE TEEN DRIVER PRESENTATION OUTLINE

"Insurance can't save lives but knowledge can help."

Facts about teen driving in your county:

- (%) of crashes in 2009 in (County/City) involving 16 year olds were single vehicle crashes.
- () of () crashes in 2008 in (County/City) involved teen driver error.
- Incidents are more likely to occur on a Friday or Saturday evening with multiple teens in the car.
- Crashes involving 16 year olds kill more teen passengers than those in which the driver was an older teen.

How rates are determined to insure your teen:

- Age/years of driving experience
- Gender
- Driving record
- Make, model, year of car and miles driven
- Good grades
- Prior insurance
- Your credit/financial results

Types of insurance necessary for the teen driver:

- Liability insurance
- Collision insurance
- Comprehensive insurance

Requirements for Virginia drivers:

- Liability Coverage: state minimum \$25,000 per person, \$50,000 per accident
- Property Damage Liability Coverage: state minimum \$20,000

Definitions:

- Occasional teen driver
- Principal teen driver
- Best type of insurance for my teen

What if your teen drives without insurance?

- DMV will impose a \$500 fine.
- SR22
- Increased insurance costs.

Parent Considerations

- The first years of licensed driving will be exciting for your teen and stressful for you.
- Communication is the key.
- Parents: You want to keep your teen safe and crash-free.
- You want them to be good drivers.

Most insurance companies have methods to start communicating good driver habits and responsibilities with families in mind:

- Good Student Discount
- Air bags
- Anti-lock brakes
- Anti-theft devices
- New Driver Handbook
- Parent-Teen Workbook and Driving Log

Suggestions for parents:

- Make a visit to your insurance agent to learn more about student discounts.
- Become good role models:
 - Always wear your seat belt.
 - o Don't speed.
 - Avoid distractions while driving.
 - Limit cell phone use.
 - Don't put on make-up or do your hair.
 - Don't eat or drink.
 - o Limit operation of the radio, CD player or tape player.
 - Sight-see when someone else is driving.
- Create own rules for road with your teen.
- Limit the number of passengers.
- Establish and enforce a house curfew.
- Insist on use of seat belts.
- Limit or supervise your teen's driving on weekends.
- Set driving area limits.
- Prohibit driving or riding with others under the influence of alcohol or drugs.

Parents: Practice, practice, practice with your teenager!

(Allstate Insurance Example)